



perintendeent of the Anti-Saloon League, spoke last night before the New York Annual Conference of the Methodist Episcopal Church at Metropolitan Temple. He said, among other things:

"We have seen an exemplification of Job 5:23—'I have seen the foolish teking truck farm on Baychester Avenue, The Bronx, which might have been a genoment of the Anti-Saloon League, spoke last night before the Methodist Episcopal Church at Metropolitan Temple. He said, among other things:

"We have seen an exemplification of Job 5:23—'I have seen the foolish teking root'—and we shall see the fulfilment of Isaiah 5:24—'So their root and "Bypamite," said Eagan; "where did be as rottenness and their blossom shall go un as dust.' The browers were an exemple of the Anti-Saloon League, spoke last night before the New York Annual Conference of the New York Annual Conferen

erous stick of molasses candy, Joseph spelled the infallible test.

Joseph showed him and Eagan found it "

Joseph showed him and Eagan found it wasn't candy and he took his find 128 more sticks near by. A few weeks beer is not intoxicating, but it is

ago the watchman in a construction enough to smell up the reputation of shack was attacked by men who made a lawyer, no matter how eminent."

WILLIAM H. ANDERSON, state superintendeent of the Anti-Saloon Oscar Myers, of the Columbia Class of



Three chauffeurs, all charged with man-laughter, will be tried this week before active Vernon M. Davis in the criminal erm of the Supreme Court. Adolph Moses, centy-two years old, of 389 East Eighth freet, was placed on trial yesterday. He charged with having run down and killed emared Charles, a paver, employed by the partment of Highways, at Avenue A and at Twenty-fourth Street, on November 7.

THE policeman on duty in City Hall Park these spring afternoons has is work cut out for him. You're ikely to become a witness to his reathless exertions to enforce "law and order" if you undertake to get your shoes shined by one of the urchins who frequent the section with their foot-stools and blacking brushes. Also you're apt to have to take your snine in instalments. The majority of the tiny merchants have no city icenses because they are under sixteen. It is the policeman's duty to ash at any one of these he spies plying his trade. Then the fun begins. With a shrill, "Wait, mister, I'll be back!" the lad will dart away to the other side of the park. The bluecoat pursues for a distance, but he has yet to catch one of the gamins. Meanwhile, you lean against the iron railing, an excited spectator of the race andeventually—get the rest of your shine when the policeman is out of sight—all for five cents. nd order" if you undertake to get

Newsstands for Cripples Red Cross Seeks Preference for

Men Disabled in War Means of self support for disabled ldiers and sailers and those physially handicapped as a result of acciients in civil pursuits will be sought an amendment which will be brought efore the Board of Aldermen on April

before the Board of Aldermen on April 15 by the Red Cross Institute for Crippled and Disabled Men.

The committee on newsdealing privileges for the handicapped will endeavor to amend a city ordinance so I creafter all newastand licenses within stop lines or under elevated railroad stations, except renewals already issued, shall be granted first to honorably discharged disabled soldiers and sailors, and second to other physically hundicapped persons. The proposed amendment does not interfere with able-bodied persons already operating newstands, but includes only licenses issued for new locations and old ones issued for new locations and old ones that have been revoked.

Twenty Years of Progress

In the Dissemination of MUSIC Into the Homes of the People

THE JOHN WANA-MAKER Store seldom looks back. Its eyes search the future. It planned yesterday the service of today. It is planning now the greater service of tomorrow.

But the other day some one said: "The Piano Store will be 20 years old on April 15th." And we involuntarily cast a mental glance backward.

Memories popped out from the mind's chambers. The old years fell into line, holding up their records. In a flash we were back at the other end of the twenty years, silent in wonderment at the progress that had been made-

-in instruments; —in methods of selling;

-in the people's appreciation of the inspiring influence of MUSIC in the home.

When the John Wanamaker Store added pianos to its lengthening list of merchandise, on April 15, 1899, music was a luxury. The people wanted it. But it took years of patient practising to make even a mediocre pianist. And what good was a piano in the home if one couldn't play?

So the people went outside of their homes for music. For the heart longs for music.

"Music and rhyme are among the earliest pleasures of the child as they are of the race," wrote Emerson.

Many are still going outside of their homes for music, but their number is decreasing every year.

The progress in pianoforte construction is turning them back to the HOME.

Do you know that the first pianoforte built is in New York?

It was built by Cristofori, of Padua, about 1710. It is today in the Metropolitan Museum of Art.

Keen minds have been working through the centuries to develop a system of combining musical tones in chords; later, a form of presenting musical ideas to the eyes, and then, an instrument to communicate to the ears the harmonies that were born in the soul.

The cultured Greeks knew only the simple melody. Harmony did not come for centuries afterwards. It was not until the 14th century that the harpsichord and the clavichord were heard. The first harpsichord was nothing, but a zither or small harp with a two or three octave key-board added.

Today we have not only the perfect piano, but the Reproducing piano.

What an amazing advance from Cristofori's instrument to the AMPICO!

One year before we opened our Piano Salons the first practical player-piano was built. But it was a very mechanical instrument. It played musical compositions. It did not produce MUSIC, the artist's touch, the infinite degrees of dynamics that constitute expression, the tender caressing of a melody, the plastic moulding of a phrase.

The AMPICO does all these today.

Some gifted pen will one day write the epic of MUSIC that shall tear its way through the rust the centuries have wound about the heart, and let into the spirit that was put

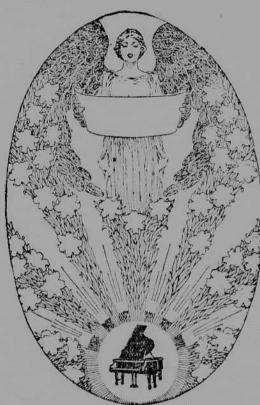
there when the first heart began to beat, the glorious truth that MUSIC stands on the threshold of every home, waiting to be admitted, to give the comfort that no words can give, to rest tired minds, prevent misunderstandings, give fabric to dreams, backbone to ambition, stimulus to thought and action.

And when the people open their doors to music-!

We are happy that it was given us to help in the development of the music-producing powers of the piano. We have always discouraged the mere piano-maker. We have encouraged the earnest builder of TONE and of devices for better musical expression.

The first day we opened our piano store not a single instrument was sold. But there came a day in which 295 pianos were sold!

By that time the John Wanamaker Piano Store was the most famous-and accorded the honor of being the largest-piano store in the world.



But how little all the past seems, as we look toward the future, with the love of music in our hearts and the enthusiasm of developing plans in our

And yet there is one fact of the past which will never seem little-the cutting out of the haggling and unworthy bargaining that, before we opened our Piano Store, governed methods of piano-selling in this city. The Wanamaker principle of ONE FIXED FAIR PRICE on pianos-we were the first to apply it-has protected the customer and elevated the pianoforte to its proper dignity in the merchandising market. Not here alone. Everywhere.

Twenty years ago we sold pianos and organs. You had to produce your own musicif you could.

Today we sell pianos, playerpianos and Reproducing pianos. You may call upon a hundred great artistes to play for you, whenever you wish, as often as you wish.

At any time you have choice, in our new, beautiful Piano Salons, of over 70 styles and sizes of instruments: the incomparable CHICKERING. oldest and grandest of American pianos; SCHOMACKER. the piano Lincoln loved; EMERSON, the sweet-toned;

LINDEMAN, oldest of New York pianos; CAMPBELL, BRAMBACH, and the celebrated KNABE. Each warranted by its maker and by us. Each purchasable at a fixed, fair, cash price, on convenient terms of periodical payments.

The AMPICO

At the head of the list of players is the AMPICO Reproducing piano. In our judgment, it is the finest producer in the world, so far, of piano-forte music. The AMPICO is a mechanism, built into the CHICKERING and other pianos, which reproduces with absolute fidelity the actual playing of great artistes. Rachmaninoff and Levitzki, two of the present season's sensations, have both awarded to the AMPICO the palm of preeminence over all other reproducing pianos. They will confine the recording of their playing to the AMPICO exclusively.

Godowski, Bauer, Gabrilowitsch, Buhlig, Ornstein, Copeland, Wynni Pyle, Arthur Loesser, Mme. Winogradoff, are among the hundred others who have played for the AMPICO and whose interpretations may be enjoyed today in every home where there is an AMPICO.

The AMPICO has opened up a new era in the history of music, affording the means of a musical education never before possible, and bringing the joys of the finest music into every home it enters.

We have not space to properly dwell upon work done in the creating and developing of a finer public appreciation of music, and of individual musical talent, through the Wanamaker Auditorium. There are few to whom that story needs to be told. Here, on every business day, with few exceptions, is given some form of musical recital.

The Recitals

In the Auditorium, at 2:30 each day, this week and next week, the rounding out of our twenty years of progress in the dissemination of music will be marked by the following program:-

TODAY, April 15th
28th American Composer's Concert;
compositions of FREDERICK W. VANDERPOOL; the composer at the piano,
assisted by George Reimherr, tenor, and
Martha Atwood, soprano.

WEDNESDAY, April 16th Song Recital by CORA REMING-TON, soloist of Fifth Avenue Baptist Church, assisted by the following com-posers — Milligan, Warford, McKnight, McKinney.

THURSDAY, April 17th AMPICO Comparison Recital; Arthur Loesser, concert pianist, and the Chick-ering-Ampico Reproducing Piano. And Festival Quartette.

FRIDAY, April 18th Good Friday Organ Meditation, 2.30

SATURDAY, April 19th Easter singing by the Choristers of St. Brigid's Church, Brooklyn (40 men and boys), under the direction of Will-iam Moore.

MONDAY, April 21st

MONDAY, April 21st

Opening a week of six concerts arranged through the kind co-operation of eminent publishers, our Third Annual American Composers' Festival. 30 composers and 30 interpreting artists will appear. An afternoon will be given each to the publications of Hinds, Hayemond and Eldrege, G. Schirmer, Inc., Huntzinger & Dilworth, The Boston Music Co., J. Fischer & Sons and M. Witmark & Sons. Details will be announced from day to day.

You are cordially invited to attend any or all of these recitals. Tickets may be had upon application at the Manager's office, in the Piano

First Gallery, New Building.

JOHN WANAMAKER

Developer and Distributor of Good Pianos-Broadway at Ninth New York



What Would You Have Done?

The question is really pertinent. You confronted a similar one in your own business. You had to choose between the difficulty of maintaining a quality standard and the common practice of compromising with your principles.

We, for one, refused the compromise. The quality ideal of these stores is a deep-rooted principle. Nothing can induce us to abandon it.

Through all the stress of war merchandising we were steadfast in our all-wool plan. We're rather proud of our stand. Especially proud because the thing wasn't easy to do. And proud that no one can point a single exception to our reputation for reliability.

We carried on our purchases so far in advance that even to-day we "own" our woolens below the prevailing market price-which condition is reflected in the extra value of our lines.

We're telling you of the past because of its bearing on the present. We're beginning to reap the reward. Our business was never so large.

But to credit the condition entirely to our rigid observance of merchandising integrity would be a halftruth. There are other reasons, in-

teresting reasons. There is, for one thing, our style ideal. We have never toyed with the wardrobes of properly groomed New Yorkers.

The "freak" style carries no credentials. Men who know the principles of correct attire shun it. We shun it, for quite the same reason.

There are, after all, but two authoritative style sources in the world of Men's clothing-London and Fifth Avenue. And every Weber & Heilbroner Suit or Top Coat traces its lineage directly to those sources.

Men have come to learn that our models are Correct. Those who possess knowledge on the subject recognize the authenticity of the styles. Those less trained find it exceedingly helpful to be able to choose from an assortment wholly Correct.

Quite naturally, good fabrics cannot be developed into Correct style without the aid of superior tailoring. And only masterly tailoring talent is employed in the production of our clothing.

We might go still further, touching upon such details as Linings, findings, etc .- all of which are equally excellent. But as a layman, we feel your chief interest lies in right style, right service and right value.

Five of our stores sell clothing. One of them is near you. All of them are at your service. And once you see their models you will agree that

extremes, believing them unsuited to we "Know our New York." Spring Suits and Top Coats, Ready to Wear, Correct Styles and Weaves,

Weber and Heilbroner Ctothiers, Haberdashers and Hatters-Eleven Stores

*241 Broadway 345 Broadway 775 Broadway *1185 Broadway *44th and Broadway 1363 Broadway 58 Nassau 150 Nassau 20 Cortlandt *30 Broad *42nd and Fifth Avenue *CLOTHING AT THESE STORES